



A STRONG CHALLENGER IN THE SOFTWARE DEVELOPMENT MARKET

COMPANY START-UP

FOUNDERS AND MANAGEMENT FACTS

- RomSoft was founded in 2002 by Nicu Popescu and Dorin Cristea.
- RomSoft is organised as a limited liability, 100% privately owned company.
- The main activity area is software development, with a strong orientation towards healthcare informatics areas like m-Health, telemedicine and e-health.

COMPANY PROFILE

MAIN ACTIVITIES

- Custom application development for non-IT companies, based on a well defined development process, covering: requirements definition, software architecture design, coding and testing.
- Outsource(e) for software development companies, especially in the programming phase.
- IT consultancy for software development start-ups, as well as for other companies looking to improve their development process.
- Research and development activities, as a partner in some EU funded projects, in the M-health and telemedicine areas.

COMPANY ORGANISATION

CONCEPT

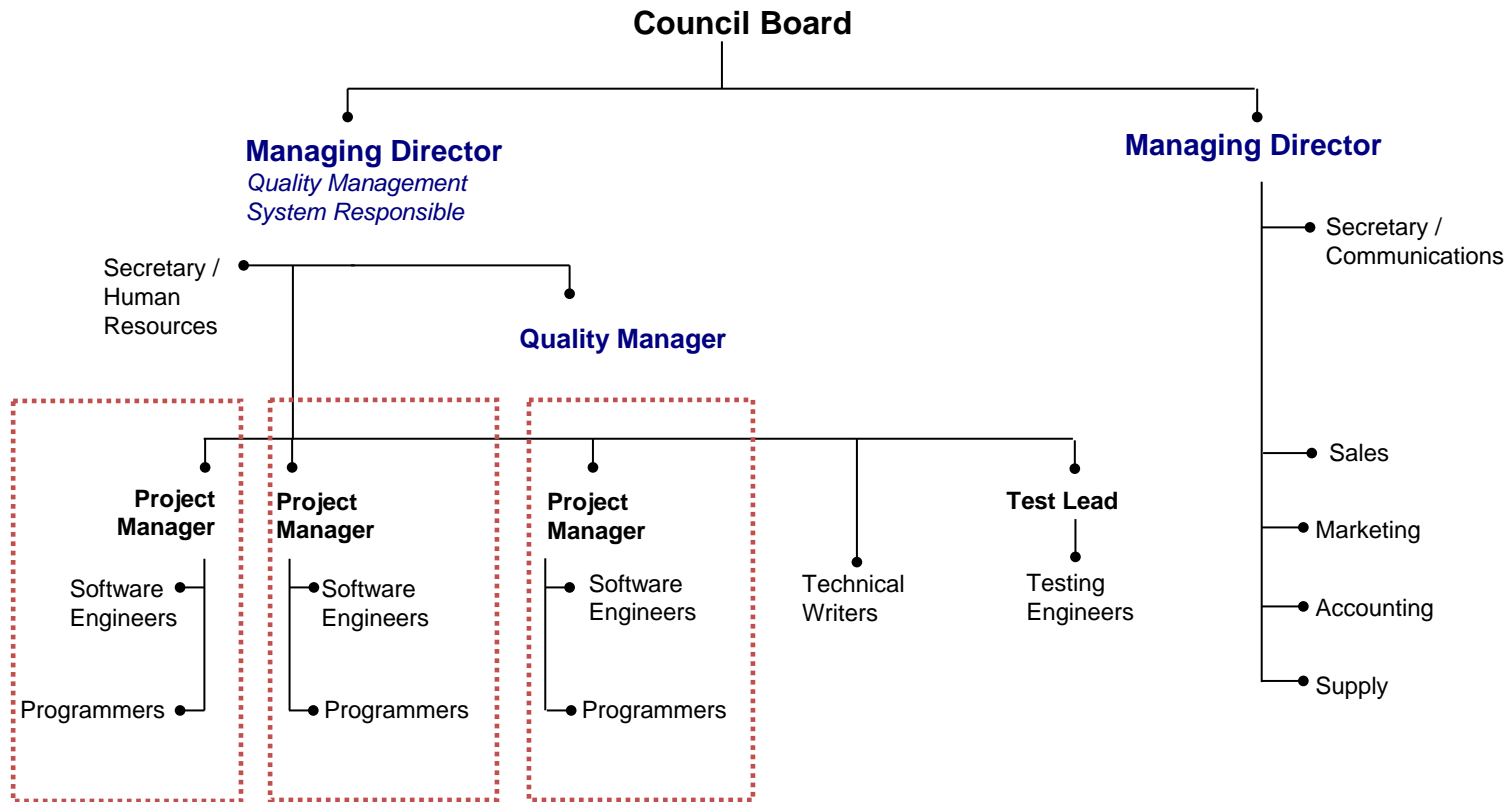
- The company is organised in project-oriented teams.
- People get to play different roles in different projects.

ADVANTAGES

- People can be assigned flexibly according to project needs.
- Project start-up is very quick.
- Employees are always professionally challenged.

COMPANY ORGANISATION

ORGANISATIONAL CHART



HUMAN RESOURCES

HR POLICY

- Seek to employ the best-qualified persons available.
- Help employees attain their maximum potential through a well-rounded training and development program.
- Encourage personal development and promote from within.
- Explore new recruitment opportunities:
 - Yearly participations at student-oriented job fairs such as Career Days (AIESEC) and Job Shop (BEST);
 - Technical and Career Management trainings for Computer Sciences students;
 - Internships and Summer School programs, as well as part-time jobs for students who prove outstanding potential.

HUMAN RESOURCES

TEAM INFO

- 25 software engineers and programmers.
- Four software testers.
- One technical writer for user documentation.
- All computer science graduates.
- All members of the development team are full time employed.
- Depending on the project, people can play different roles within the project team.
- 5 of the development team are qualified in project management and software architecture design.

HUMAN RESOURCES

TECHNICAL SKILLS

- Development process based on RUP (Rational Unified Process)
- Programming languages: C#, VB.NET, C++, C, Java, PHP
- Technologies/frameworks: .NET 2.0, ASP.NET, .NET 3.5 (WCF, WPF, WF, Cardspace), MFC, Win32, ActiveX, COM, Java Beans, JSP
- Operating systems: Windows, Unix, Linux, RT Linux

HUMAN RESOURCES

DEVELOPMENT CERTIFICATIONS

- 2 certifications for MS .NET Framework 3.5 Windows Communication Foundation Application Development
- 5 certifications for MS .NET Framework – Application Development Foundation

TESTING CERTIFICATIONS

- 1 STQB Certificate - Advanced Level
- 2 STQB Certificates - Foundation Level

QUALITY MANAGEMENT SYSTEM

CERTIFICATIONS & ACCREDITATIONS

- ISO 9001 certified by Moody International in November 2004.
- TGA-DAR accreditation awarded by Q-Zert GmbH Germany.
- Internal auditors certified by Moody International and TUV.
- “Certification for scientific development and research” awarded by NASR (National Authority for Scientific Research).
- Microsoft Certified Partner



CORE COMPETENCIES

BUILDING COMPETITIVE ADVANTAGE

- Our technical know-how.
- A reliable technical and business process.
- Working close to the client through all the development stages.
- Maintaining a permanent learning environment and good internal competition; team members are in this way challenged to always improve their skills and use the latest technologies.
- The employee dedication, that comes from understanding the importance of a project and its final scope.

CUSTOMERS

SOME EXAMPLES

- Sysmex-Europe, Germany (www.sysmex-europe.com), medical equipment
- Sintecnos, Italy (www.sintecnos.it), IT&C solutions
- Skilldeal, Germany (www.skilldeal.com), consultancy
- Fluke Biomedical, USA (www.flukebiomedical.com), medical devices
- Metron, Norway (www.metron-biomed.com), medical testers and calibrators
- Add-On, Denmark (www.ms-add-on.com), add-ons for MS applications